

Share My Meals

Meal Recovery Program (MRP)

### Contents

- Our Program
- 2 Our Impact
- **3** Our Logistics
- 4 Next Steps

### **Our Program**

Share My Meals' History

### **Our Beginnings**



Food insecurity

Affects 1.2 million (~10%) in NJ

2020



2025



#### **Food waste**

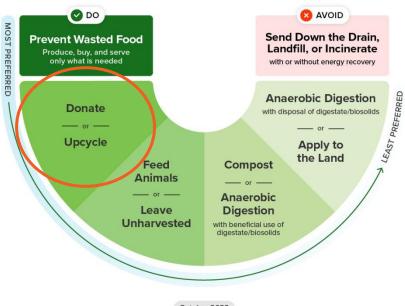
~40% goes unsold or uneaten and only ~1% is recovered for donation

### **An EPA-Aligned Solution**



#### **Wasted Food Scale**

How to reduce the environmental impacts of wasted food



October 2023

### **How It Works**



Recovery

Food service teams pack surplus meals.

**Transport** 

Volunteers and drivers transport meals to nonprofit partners.

Delivery

Recipient partners distribute meals to guests.

### **Our Unique Logistics**



- Reusable
- Enable food safety tracking



Opportunities for corporate involvement



Monthly impact dashboards

### **Our Logistics**

Meal Recovery Program

Processes

### **Accepted Food Items**

#### <u>Prepared foods</u> are over 80% of what we recover from donors



#### Hot prepared foods

Above 140F, not served and kept at temperature and/or cooled properly, within 2 days of being cooked

We aim to recover nutritious well rounded meals including protein, vegetables, and starch



#### Cold prepared foods

Kept below 41F, not served and kept at temperature, within 2 days of being cooked



#### Other / packaged foods

Produce, beverages, packaged shelf-stable items, dairy products, baked goods, chilled / frozen meats, food one day past its "best by" date that is fit for consumption

We don't accept anything you wouldn't serve as a foodservice company.



Prepared Meal Recovery



### **Cook to Consumption Timeline**





Meals are cooked or prepared.

Day 2



Food may be reserved or repurposed.

Day 3



SMM recovers remaining meals for delivery to partner organizations.

Day 4



Food is held at 41F (if refrigerated) or 0F (if frozen).

Day 5



Food must be (reheated and) consumed or frozen.

### **The Donation Process**

#### Simple and Straightforward







Team members properly **cool** food, **place** into containers and **refrigerate**.



A designated team member completes the meal donation form 3+ hours ahead of pickup.



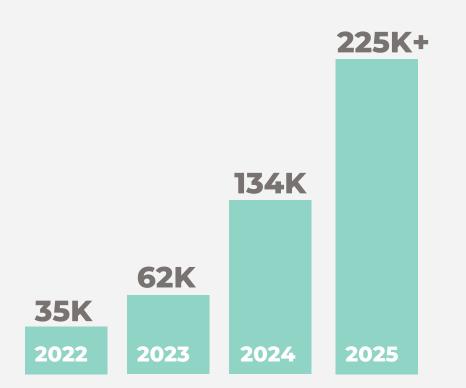
Upon arrival, **SMM** scans the trays and transports them to the recipient partner.

### **Our Impact**

Share My Meals' Partners and Collective Impact

### **Our Impact**

Meals Recovered







## **Total Impact To Date**

Meals Recovered

325,000+

Pounds of Food Recovered

445,000+

Pounds of CO2e Avoided

1,800,000+



### **Morris County Impact To Date**

Meals Recovered

39,000+

Pounds of Food Recovered

52,000+

Pounds of CO2e Avoided

222,000+

### **Our Nonprofit Partners**

We partner with 30+ nonprofit partners and agencies across the state.



Large soup kitchen and food assistance organization

Repackage donations for home delivery



Offer children's programming and other community services

Distribute packaged meals to families



Provide shelter and housing support

Serve meals within their onsite programs



Soup kitchen that provides job training to individuals in their facility's kitchen



































### **Nonprofit Benefits**

#### Meals

Connection to donor(s) close to your site offering a variety of healthy, prepared meals

#### **Food-Safety Monitoring**

Salesforce-driven technology ensures food is safely transported

#### Training

Training in our app and food safety for picking up meals

#### Reduced Food Costs

Save **time and money** on food purchasing and preparation

#### Awareness Building

Raise additional awareness for your organization within our donor and partner network

#### Collaboration

Collaboration on **creative pilot programs** and grant opportunities

### **Morris County Nonprofit Partners**

We partner with 30+ nonprofit partners and agencies across the state.



Large soup kitchen and food assistance organization

Repackage donations for home delivery



Offer children's programming and other community services

Distribute packaged meals to families



Provide shelter and housing support

Serve meals within their onsite programs



Soup kitchen that provides job training to individuals in their facility's kitchen

























### **Our Meal Donor Partners**

#### Healthcare

### **RWJBarnabas**HEALTH



Atlantic Health System





#### Higher Ed











#### Corporations

















Johnson&Johnson





#### K12





**CHATHAM** 













#### Food Service



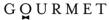




















### **Our Meal Donor Partners**

#### Healthcare

#### **RWJB**arnabas HEALTH







#### Higher Ed











#### Corporations



Bristol Myers Squibb

Johnson&Johnson NOVARTIS

> SANDOZ verizon

#### K12

















#### Food Service













GQURMET









"... Looking around the kitchen and seeing the smiles and positive energy coming from my staff just after a food donation...says everything... [d]oing this on a weekly basis makes all of us feel we're being responsible, respectful individuals in our community ..."

SCOTT JORDAN

SAGE Dining Services

### **Program Benefits**

#### **Financial Benefits**

- In-kind donation receipts
- Food waste reduction

#### Staff Engagement

- Food service staff participation
- Volunteer opportunities

#### Company Visibility

 Celebration and acknowledgment at local events and through social media



### **Financial Benefits**







RECEIPT NUMBER: 0006-February 2024 DONATION DATE: 2/1/2024 - 2/29/2024

DONOR ACKNOWLEDGMENT

By donating the food below, the donor certifies that all donated prepared food items meet the definition of "apparently wholesome food" and all grocery items meet the definition of "apparently fit grocery product" under the Bill Emerson Good Samaritan Food Donation Act, 42 U.S.C&1791.

Signature of authorized person on behalf of donor:

TOTAL DONATION FAIR MARKET VALUE: \$3000.00

DONATION DETAIL
RWJUH Somerset

\$3000.00

Donation Date	Number Of Container	Donation Value
02/09/24	#Trays:25.00, #Jars:0, #Bowls:0, #Drinks:0, #Dairy:0, #Baked goods:0, #Individual meals:0, #Pounds of produce:0.00000, #Pounds of other food: 0.00000	\$1000.00
02/16/24	#Trays:5.00, #Jars:, #Bowls:, #Drinks:, #Dairy:, #Baked goods:, #Individual meals:, #Pounds of produce: , #Pounds of other food:	\$200.00
02/20/24	#Trays:27.00, #Jars:, #Bowls:, #Drinks:, #Dairy:, #Baked goods:, #Individual meals:, #Pounds of produce: #Pounds of other food:	\$1080.00
02/23/24	#Trays:18.00, #Jars:, #Bowls:, #Drinks:, #Dairy:, #Baked goods:, #Individual meals:, #Pounds of produce: , #Pounds of other food:	\$720.00

#### DONATION ACKNOWLEDGMENT

- Share My Meals Inc. is a New Jersey non-profit corporation, is registered as a charitable organization and is exempt from federal income tax under Internal Revenue Code Section 501©(3). Federal Tax ID: 84-41494.
- The donated food will be given solely to recipients who meet the requirements of IRC 1700(3)
- [relating to ill or needy persons] and within the requirements of IRS 5010(3).
- Share My Meals Inc. is required by the IRS and applicable law to maintain adequate books and records, which will be made available to IRS or lawful authorities upon their request.

### Staff Engagement



### **Corporate Volunteering**

Enabling hands on impact through programs in which employees transport meals directly from their site to recipient partners



#### Individual Volunteerism

Working with employees individually, helping identify meal transport routes that work with their work and personal schedules



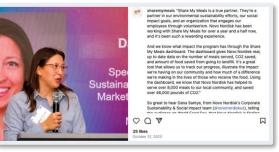
#### Food Service Collaboration

Engaging with food service team members, reducing the mental burden of wasting good food and ensuring efficient processes

# **Corporate** Visibility

We value and celebrate your team's participation in the MRP.

#### Social Media



#### Corporate Events



#### Press Releases



#### Internal Communication



### **Onboarding Process**

















#### Agreement

Sign your partnership agreement.

#### Intake Call

Intake call with our operations team

#### Match

Recipient match made with your site

#### **Transport**

Transport method confirmed

#### Site Visit

Equipment delivery is made

After working with our outreach team to confirm that your questions are answered and that a partnership is desired, you officially join our program as a partner donor.

You are introduced to your SMM operations team contact who will speak with you about vour meal donations in greater detail to ensure a strong match with a recipient partner.

Our outreach team finds a recipient match whose food needs, quantity capacity and timings match your site's donations

Our team finalizes the best way to move meals from your site to your recipient partner.

Your operations contact coordinates a delivery of vour equipment and a logistics walk through to ensure smooth pickups.



# Thank you

**Meg Lembo**Director of Outreach

meg@sharemymeals.org www.sharemymeals.org